

Help

Hilfe zur Selbsthilfe

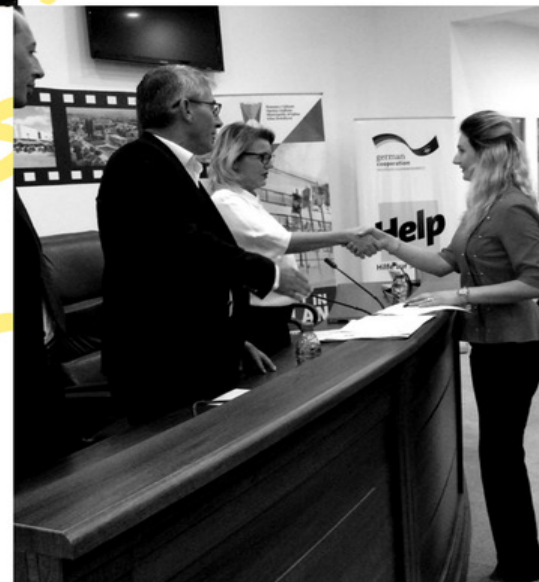
help-kosovo.org



GRAPHICS
STATS
IMPACT

**FACTS &
FIGURES**

SUCCESS
STORIES
OF HELP
KOSOVO



ABOUT US

The Help Mission in the Republic of Kosovo began its operation during the emergency phase in Kosovo in 2000. After several years of pausing with activities in Kosovo, Help started with the project "Support to socio-economic stability through empowerment of micro business sector in Kosovo" in May 2015.

The overall objective of the project is to contribute to the sustainable development and the stability in targeted areas with the main focus on economic empowerment. The specific objective: job creation through direct economic and educational support to the micro business sector in Kosovo.

The project is financed through funds from the German Federal Foreign Office, the Ministry of Labour and Social Welfare of the Government of the Republic of Kosovo and partner municipalities. It is implemented by Help – Hilfe zur Selbsthilfe e.V. Kosovo.

COMPLETED PROJECTS

May 2015 – December 2015

Project "Support to socio-economic stability through empowerment of micro business sector in Kosovo"

Donor: Ministry of Foreign Affairs of the German Government, Ministry of Labour and Social Welfare of the Government of the Republic of Kosovo, partner Municipalities

Location: Republic of Kosovo

Municipalities: Prishtina, Mitrovica, Ferizaj, Graçanica, North Mitrovica, Leposaviq, Vushtrri, Gjakova and Gjiilan.

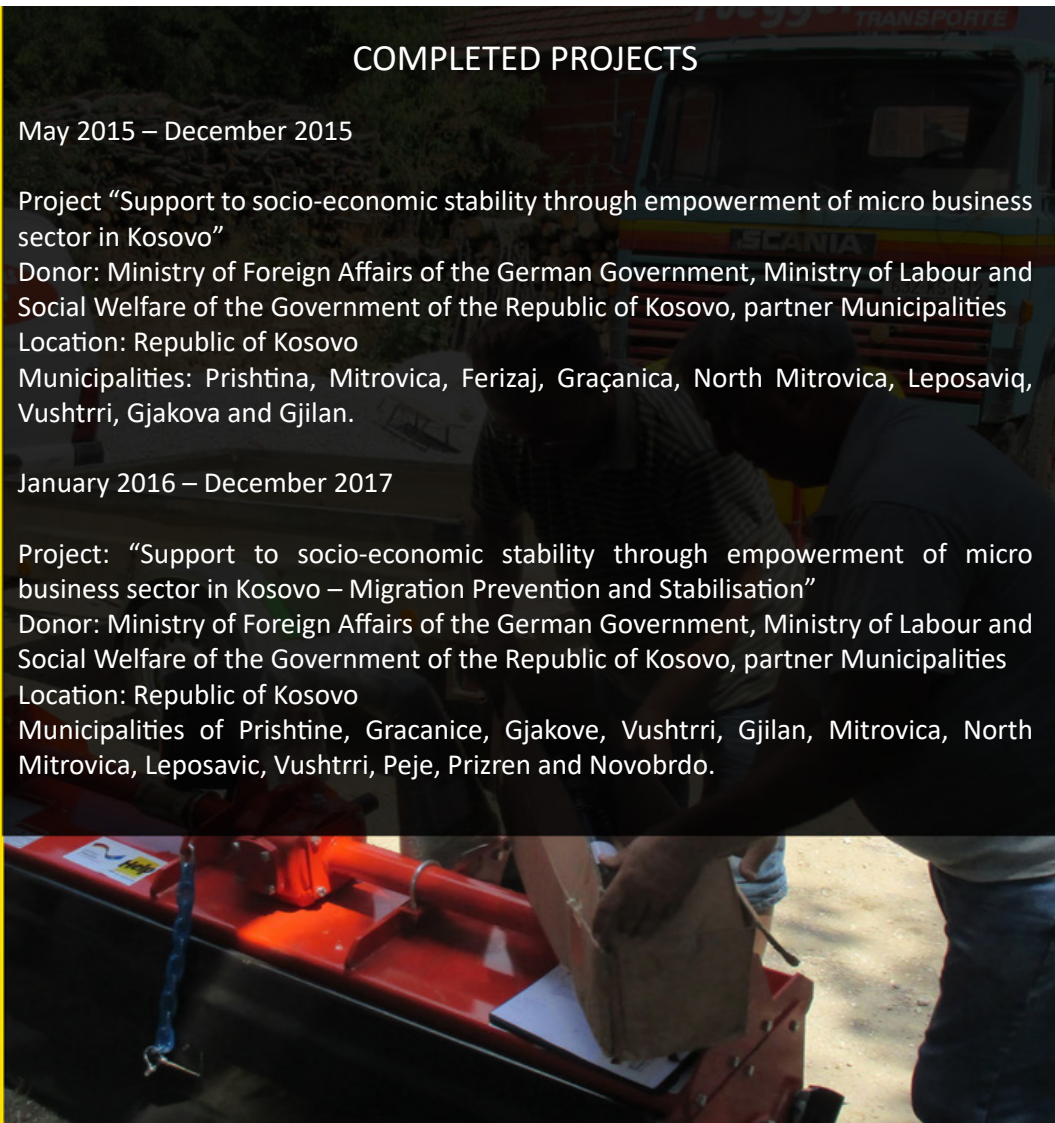
January 2016 – December 2017

Project: "Support to socio-economic stability through empowerment of micro business sector in Kosovo – Migration Prevention and Stabilisation"

Donor: Ministry of Foreign Affairs of the German Government, Ministry of Labour and Social Welfare of the Government of the Republic of Kosovo, partner Municipalities

Location: Republic of Kosovo

Municipalities of Prishtine, Gracanice, Gjakove, Vushtrri, Gjiilan, Mitrovica, North Mitrovica, Leposavic, Vushtrri, Peje, Prizren and Novobrd.



CURRENT PROJECT

May 2017 – December 2018

Project: “Support to socio-economic stability in the western Balkans region 2017-2018”

Donor: Ministry of Foreign Affairs of the German Government, Ministry of Labour and Social Welfare of the Government of the Republic of Kosovo, partner Municipalities

Location: Republic of Kosovo

Municipalities of Suhareka, Lipjan, Decan, Strpce, Istog, Gjakova, Gracanica, Mitrovica and North Mitrovica.

The overall objective of the program is to increase the capacity of economically and socially vulnerable groups to participate more fully in society.

Specific objective of the program: Decreased levels of poverty among economically vulnerable groups

The project components that will lead to the direct job creation of at least 240 registered employees, thus contribute to the socio-economic stability in targeted areas, are:

- Grants for micro businesses
- Business and vocational trainings

OUR PARTNERS

- Ministry of Labor and Social Welfare
- Ministry of Local Government Administration
- Municipality of Prishtina
- Municipality of Prizren
- Municipality of Peja
- Municipality of Gjakova
- Municipality of Mitrovica
- Municipality of Ferizaj
- Municipality of Gjilan
- Municipality of Vushtrri
- Municipality of Suhareka
- Municipality of Istog
- Municipality of Deçan
- Municipality of Lipjan
- Municipality of Leposaviq
- Municipality of Novo Brdo
- Municipality of Graçanica
- Municipality of Shterpce
- Municipality of Mitrovica North

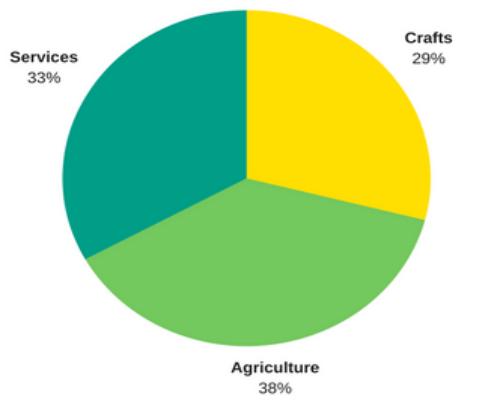


FACTS & FIGURES

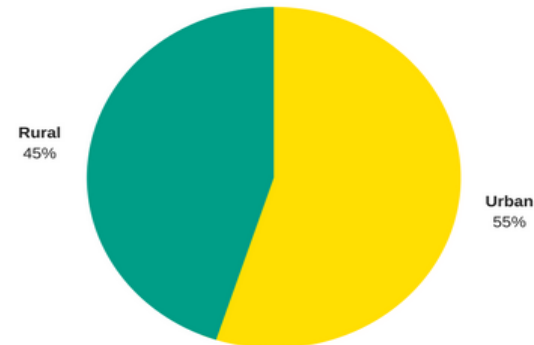
17 MUNICIPALITIES
SUPPORTED SINCE
MAY 2015

850 GRANTS COMPLETED
SO FAR, ON OUR WAY
TO REACH
1,000
GRANTS

STATISTICS SINCE MAY 2015



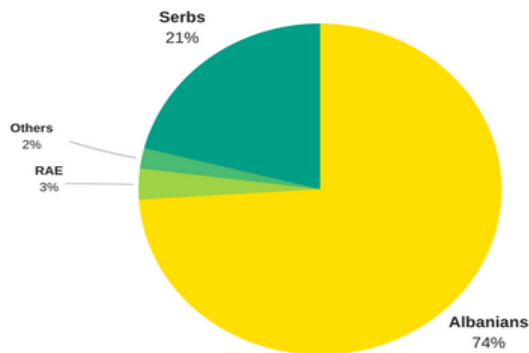
ALLOCATION OF GRANTS BY SECTORS



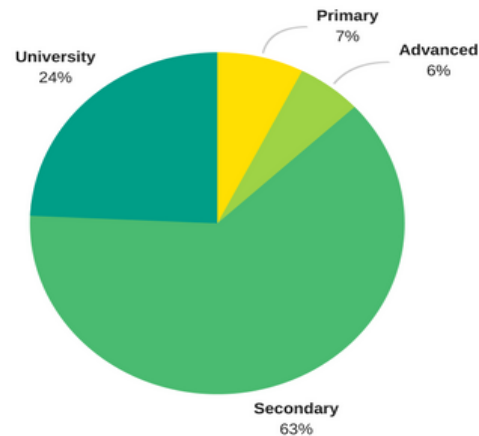
GEOGRAPHICAL AREA



MORE
THAN **5,000** APPS
SINCE
2015



ETHNICITY



EDUCATION LEVEL



67%



33%

CLIENTS GENDER CLASSIFICATION



698

REGISTERED ACTIVITIES,
WHICH IS 82% OF TOTAL
GRANTS

300

START-UPS CREATED WITH
THE SUPPORT OF **Help**
WHICH IS **33%** OF
TOTAL GRANTS



MORE THAN

600

TRAINING
COMPLETED
(VOCATIONAL &
BUSINESS)

MORE THAN

350
EMPLOYED
80%

OF THEM OFFICIALLY REGISTERED



MONTHLY AVERAGE PROFIT

405€

MORE THAN

500

PEOPLE BENEFITED FROM THE
COMMUNITY ENTREPRENEURIAL
INITIATIVES SUPPORTED BY **Help**
IN DIFFERENT SECTORS OF ECONOMY
IN KOSOVO



COMMUNITY ENTREPRENEURIAL INITIATIVES (CEI)

- "Aureola" Prishtina - *Craft*
- "SHE-ERA" Gjakova - *Craft*
- Women Farmers "Gratë Fermere, Krusha e Vogël" Prizren - *Agriculture*
- "Kroi i Sfeçlës" Podujeve - *Agriculture*
- "Gratë e Bashkuara, Komogllavë" Ferizaj - *Craft*
- "Down Syndrome Kosova" Prishtina & Prizren - *Services*
- Shoqata "Hadër" Prizren - *Craft*
- "CBC Innovation Hub" Istog - *Services*
- "Jakova Innovation Center" Gjakova - *Services*
- "FLOSSK" Prishtina - *Services*
- "MakerSpace" Prizren - *Services*
- "Career Advising Center" Prishtina - *Services*
- "Center for Education & Development X" cedX Peja - *Services*
- "Professional training center" Zvecan - *Services*
- "EDUCATION-CORRECTIONAL CENTER" Lipjan - *Services*
- "Association of the Deaf" Suhareka - *Services*

SIGNING COOPERATION AGREEMENT

Meetings with municipalities are organized at the very beginning of the project implementation in order to confirm planned activities as agreed during the project preparation phase.

In accordance with the previous experiences each municipality appoints representatives to follow up and liaise with the Help project team during the implementation of the project.

In line with the planned activities Cooperation Agreements are prepared and sent to local partners for official approval and signature.



INFORMATION CAMPAIGNS

Information campaigns are organized and implemented in cooperation with project partners and relevant stakeholders as well as media representatives.

A number of open information meetings are organized for interested individuals.

The aim of the meetings is to inform potential applicants about the project opportunities and target groups, to raise public awareness about the project and to present selection criteria.

SIGNING CONTRACTS WITH CLIENTS

The selected clients, will receive in-kind grant assistance in the form of equipment in the average value of 2,000 EUR and appropriate business and professional training. The grant contracts are signed between Help and the selected clients, specifying the rights and obligations of each contractual party and conditions under which the transfer of ownership will eventually take place.

Main obligations are: repay 15% contribution; register the business activity in accordance with Kosovo legislation before receiving equipment, or in case the business is already registered to legally employ at least one person; functionalize business activity within 3 months and attend the training organized by Help.

If the supported client fails to fulfill the above stated obligations it will lead to the cancellation of the contract and withdrawal of the donated equipment.



PURCHASE AND DISTRIBUTION

Purchase and distribution of equipment starts after the grant contracts with the selected clients have been signed. The preparation of tender documentation includes specification of equipment and grouping the articles for purchase. Distribution of the equipment will be done according to Help procedures accompanied by appropriate documents and in timely manner. The equipment for the clients is purchased from local companies, this contributes to further supporting the local economies in targeted areas. Distribution of the equipment for Help clients is followed up by Help Officers.



BUSINESS & VOCATIONAL TRAINING

Each supported client gets the opportunity to benefit from business and vocational training provided by Help Kosovo through accredited local service providers.

The support is provided to all our clients to develop capacities and enhance the efficiency, thus creating possibility for competitive performance and long-term profitability as a main goal.

Training supports the entrepreneurs in overcoming obstacles and difficulties encountered in their day to day activities and provide them with additional motivation and incentives.

MONITORING AND BUSINESS ADVICE

The main features to be monitored are the following: training implementation, distribution of material inputs, start and progress of the registration procedure, start-up and development of individual businesses.

The most important task of Help Officers is the follow-up and provision of additional assistance to the supported micro businesses.

Help Officers will have to maintain and update the clients' files with all the relevant information necessary to evaluate their progress towards achieving the planned objectives.







01

URIM VITAKU

He is a young dentist from Prishtina. He has graduated for dentistry in EGE University in Izmir. He has finished his practice in Turkey and in Kosovo. After four years, he felt that he is ready to open his own practice. HELP supported him with a dental chair, in order to compliment his own dentistry. Apart from himself, he has managed to hire two other people.



03

JELENA MARINKOVIĆ

She is a successful farmer from Gračanica. From Help Kosovo Jelena has benefited in purchasing of the equipment for milling of food for feeding animals, such as pigs and chicken. "Equipment that i have now made it much easier for me because i have reduced costs and also eased my work in this activity"



ARTA SHEHU-ZAIMI

Programming Training for Children: jCoders is one of the Help's successful clients in Prishtina, is established with a focus on education, by offering a unique training program for the next generation of developers.

After the training, students will be transformed from users of technology in creating technology. By removing the burden of syntax, jCoders focuses on the programming logic.

Arta from Help received 10 Notebooks to start her business activity.

02

07

SAŠA ZIVIĆ

Mr. Zivic has received food processor for animals so he can produce the food for his animals in the farm. Help organization helped Saša to expand his farm and support his family as well.

He is satisfied with the received equipment which increased the capacity of the business and also eased the work.



11



MEBUSANE PACAK

09

She is a client from Prizren who works in printing activities for regular clients and also different companies. Help Kosovo supported her with printing equipment and other technology equipment for the activity. Mostly designs business cards, leaflets etc. Her products can be plasticized with sophisticated equipment received from Help Kosovo.

LINDITA KRASNIQI

08

She is a young entrepreneur from Prishtina which has received a grant in 2015. She has received sewing machines with different functions, in order to open her own activity.

She works with the production of bed sheet sets (of different dimensions), pillows and covers, napkins and tablecloths for restaurants and cafes.

Lindita is very satisfied with the equipment received which increased the capacity of the business and except for herself, she has also hired an additional person.



FISNIK BEKOLLI

Fisnik Bekolli has an experience of more than 20 years in gastronomy, now he manages a small business called "Bar Academy" in Prishtina supported by Help. He has received gastronomy equipment necessary for the business which increased the capacity of the business and



NJOMZA HAVOLLI-SELISHTA

Njomza is a young architect from Prishtina. She has initiated start-up business called MUZA SHPK, with her colleague Fitore Sylja from University.

They have received professional equipment that was requested, and now her office has two employees. Help's grant increased the capacity of the business services.



VULLNET SANAJA

Vullnet Sanaja together with Petrit Gora and Blend Beqiri from Peja are the organizers of animation festival "Anibar" in Municipality of Peja. They have received technology equipment from Help. They also organize training of animation for youngsters of Peja and other Municipalities with Professors from Kosovo and other foreign countries.

Their idea is to create a generation of animators and designers. The festival occurs during the summers, there is an opportunity for many short animated movies and many youngsters are engaged in the activities of this event.

DONIKA MAKOLLI

Donika is a young graphic designer from Gracanica. She has recently graduated in Faculty of Arts, University of Prishtina, for Graphic Design. She has received an IMAC and a professional printer which helped her create a start-up business and offer professional services.



YLBER BRECA

He is the owner of the company "Breca" in Prishtina, who offers maintenance services for vehicles. Help supported his company with professional lifting equipment for vehicles which increased the capacity of the business and improved the services. He also has employed 2 people in the business. .



ILIRE LEPAJA

A graduate from University of Prishtina with a Master's degree in Graphic Design. She has worked as a freelance designer for 10 years before she opened her own business. It took her three years to establish the shop that now sits just around the corner from the main building of the Kosovo Government.

Unlike other souvenir shops, "Art e Zanat" which means Art & Crafts, brings forth an alternative for her costumers: an array of souvenirs inspired by Albanian motifs symbolizing some of Kosovo's cultural heritage.

Help Kosovo supported her with sophisticated printing equipment for her business and she's satisfied with the capacity of the business which makes her one of the most successful clients of Help.



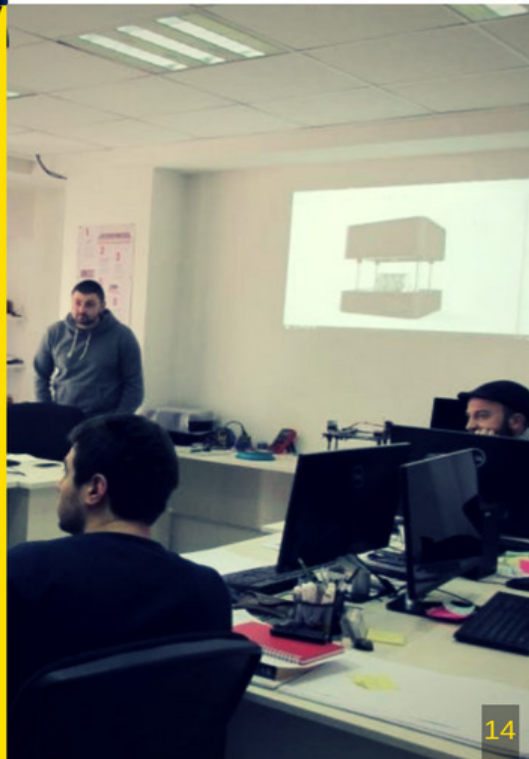
MILICA DIMITRIJEVIĆ

Milica Dimitrijevic and her husband Aleksandar Kapetanovic are the owners of car wash company "TUS" from Gračanica. Help Kosovo supported this small business with cleaning equipment which increased the capacity of services, they've also employed one additional worker



FORMON

Formon is a company that produces 3d printers made in Kosovo. Help supported Formon in the beginning of their activity. These youngsters are awarded with golden price in "A'Design Award & Competition" in 2017. You must follow their activities and the projects implemented by Formon.



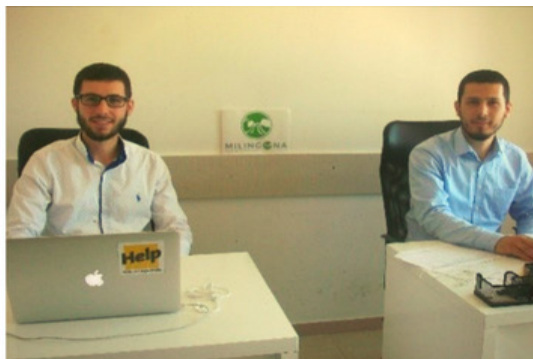
MILENKA PREMOVIĆ

Milenka is very specific not only for Leposavic municipality but for entire Kosovo being the only female in the country that repairs motors of heavy machinery, an activity that has helped her support her family for many years.

In recent years her son has joined her business activity. Most of her clients are suppliers of mining industry Trepça, Help's donation has enabled to increase the workflow by working faster, and perform more qualitative work.

FATOS GUBETINI

He works wood decorations, such as clocks, logos, symbols and other decoration requested by his clients. He owns a small business in Grand Store called "DG Design". He is satisfied with the equipment received from Help Kosovo which eased the work and increased the capacity of production.



BERAT UJKANI

20

Berat is the founder of company Milingona dealing with web and app development. His products are mainly dedicated to international market.

Business has started with two equipment donated by Help, an Apple station (PC) and a laptop where Berat and his brother Vedat moved from Mitrovica South to Prishtina to develop their business.

Their main product is website templates introduced to the international platforms such as Themeforest.

FLORIM GASHI

21

Florim Gashi is a farmer from Mramor village in Prishtina. He received agriculture equipment from Help. He has a greenhouse where he cultivates tomatoes, spinach, cucumbers and green salad. He generates income during the whole year due to mixed cultures. His main market is in Prishtina.



ZANA QERKEZI

She comes from a family who are traditionally engaged in Fashion industry in Gjakova. Help Kosovo supported their business with equipment such as iron for professional ironing, industrial sewing machine, overlock. These equipment helped her work easier and increase the capacity of services.



BESARTA ALIU

She is from Vushtrri, a young entrepreneur who has opened a start-up business which offers different services such as decorative pillows, decorative boxes, watches, gift cards. Help supported her with equipment such as laptop, printer, furniture. She has engaged her family in the company.



QENDRESË HOXHA

Qëndresë Hoxha is the founder of the first healthy fast-food restaurant in Prishtina called "Green & Protein". It is a concept that was designed from scratch. It is a to-go and sit-in food bar with a main focus in serving raw, healthy and fresh local food.

She said: 'Being an entrepreneur is an extreme effort towards bringing more value to people's life. I really appreciate and am grateful what 'Help Kosovo' has done for my business. The kitchen equipment we got from this grant has helped us be more efficient and develop the business further.'

25

SVETISLAV TRAJKOVIĆ

He is a farmer from Gračanica who owns 15h of land. He is growing wheat and also maize and barley. He also has 6 cows and two calves, he produces and sells cheese and milk. The client is very satisfied with the equipment received from Help Kosovo which increased the capacity of production.



SUZANA SUSURI

27

She is an experienced fashion designer from Prizren, who engaged young students in fashion design industry. She received sewing equipment which increased the capacity of services. Her dresses are with traditional motives which awarded in fashion international competitions.

ANKICA ĐORIĆ

26

Ankica is a client from Gračanica who is engaged in the business of Hairdressing. The business also offers other services such as waxing, manicure, pedicure, styling and make up for women.

Help Kosovo supported Ankica with necessary equipment such as: haircutting machine with digital adjustment, hair dryer, lamp for frying nails, leather rolling chairs, desk, hair straightener, hairdresser chair, lamp for drying nails, mirror, waxing bed.

All these equipment are necessary for the business and helped her increase the number of clients and also develop the business.



ARD HAXHIDAUTI

Ardi is a young designer from Gjakova. In the second edition of students competition for design where attended more than 40 students he won the second place for the best design. Help supported him with technology equipment for his design activities



BERAT SADIKU

He is a young architect from Vushtrri, he established a start-up company together with his friend. Their specialty is design of residential and public building. They've applied for a 3D printer in order to print the models and a professional printer for plans and blueprints for their projects.



QËNDRESË BYTYQI

29

She started her business with Help's donation with very few equipment which was sufficient for start as she managed to develop it with additional equipment, invest in her store/workshop and hire employees.

Her main activity is event planning with specialization in weddings and birthdays in addition to the decorations she sells in her store.

She has education in design but before Help's support she was unemployed. Help's donation has helped her gain experience, develop herself as an artist and entrepreneur and put herself in a market and make a brand with her name



MEJREME BYTYQI

Kindergarten Foleja, with owner Mejreme with the obtained grant have expanded capacities and improved the working conditions in the Kindergarten. Through Help she received furniture and beds. Additional educators are employed in the company after the grant.



HYSNIJE GASHI

32

She is the owner of company "Tradita" located in prishtina, dealing with baking of traditional food such as pies, traditional albanian food. Hysnije has managed to hire all her family members, a close relatives and neighbors.

Help has supported Hysnije with around 2000 euro grant for dough mixer, professional oven for pies, working table with refrigerator and stainless-steel sink. This donation has motivated hysnije to invest in a small workshop and enlarge her production capacities. After receiving help grant she has hired 3 full time employees and 3 other working for her part-time.



GENT BERISHA

He is an architect, owner of "Innarc", he is one of the young entrepreneurs who have been part of the grant, he has received two computers and office furniture for utilizing of the design studio. Innarc is a creative studio which conducts innovative services in the field of architecture and design.

ARTAN MIFTARI

He is from Vushtrri, works in photographic activities, who started the business as a start-up, business is called “Art media”. This profession is everything to him it is a job that has to do with talent, determination, ambition and confidence. Help supported him with photographic equipment.



KALTRINA VITIJA

She is the owner of “Kaltrina’s cakes”, the company produces cakes for different events. “Help supported me to begin with this activity and make it easier for me to become a successful business I recommend other women to realize their idea and convert their talent in a business”

NAFIJE AJETI

Nafije Ajeti is the founder of the NGO “Women Farmers” from Sfeçel in Podujeva in 2010. They are working with processing of vegetables such as peppers and tomatoes. They produce and sell conserved vegetables in different markets in Kosovo. 7 women from the region of Podujeva are engaged in the NGO.

“I am very satisfied with the equipment from Help Kosovo, which supported us to work with great quality and ease our effort, I recommend women to try hard and do their best to organize different kinds of business.” she said. NGO “Women Farmers” is functional and is growing constantly, recently they were present in International and National fairs in Kosovo.



FARUK TEMO

He is from Prizren, works as a manufacturer of machinery for food. He has started using the equipment donated by Help Kosovo and is satisfied with the quality of them. Their market is mainly for Restaurant because they offer services for equipment such as meat mixers, machines and grills.



ASLLAN KRASNIQI

He is a client that produces stationery materials for schools (notebooks, drawing papers, musical pentagrams and such). As part of the grant that he has benefited is a packaging machine for final products. He is satisfied with the equipment received and is working to develop the business.



WOMEN FARMERS "KRUSHA E VOGËL"

38

Help Kosovo supported the cooperative of women farmers "Krusha e vogël" with work equipment such as milk cooling tank, milk storage container, pump for emptying and filling and scale-measurer. They are working with the maximum capacity.

They have contract with dairy company "ABI". With the grant from Help Kosovo they were able to include 15 more farmers in the cooperative. Help Kosovo also offered vocational training in the field of milk and cheese producing.



ROLAND KOSHI

Roland is from Prizren. He is involved in service provision of food products. Through the grant of Help Kosovo the business has increased its capacities. Help supported the business with gastronomy equipment which eased the work and improved the services.



DURIM LAMA

He is a woodworker from Gjakova. He was supported with working equipment such as: Stationary Belt-Disc Sander, telescope sander, metal chop saw, Lathe for Metal with Electronic, scroll saw. He mentioned that the work now is much more qualitative and easier than before.



ADNAN JAREMHOROZI

41

Adnan Jaremhorozi is a client from Prizren who is working as a shoemaker in a small business. The company produces shoes for men and women, which are great quality products. He used to work with old sewing machines before.

"I am very satisfied with the equipment donated by Help Kosovo, now the work is much easier and the quality is much better" he said.

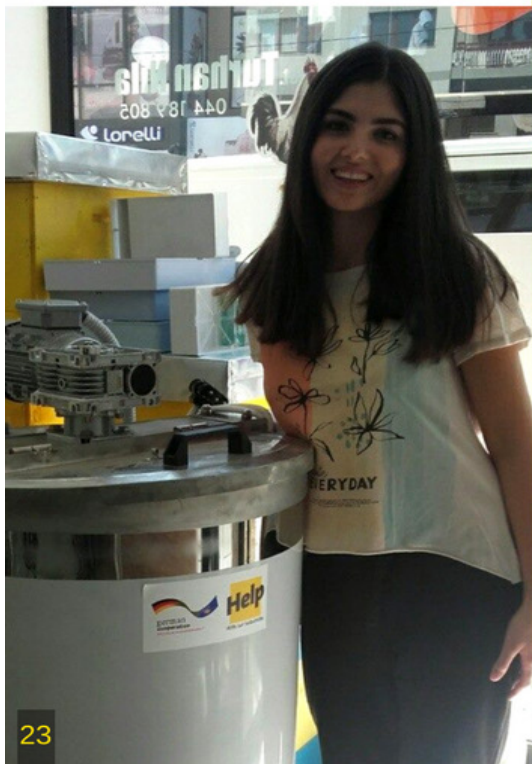
All the members of the family are engaged in the business from production of shoes to the selling.

Mainly the clients are from Prizren and visitors from Kosovo and tourists who visit Prizren. They plan to engage more employees in the company in the future.

ERZA NILA

Erza is a young girl from Peja who received beekeeping equipment for her activity.

She is producing food for bees also she does the packaging and selling of the product, in the future she plans to produce self-designed packed honey.



NEXHATI KOVACI

44

Mr. Kovaci is a beekeeper who is involved in beekeeping and has more than 150 bee hives of type DB. The products produced from beekeeping include: honey, bee wax pollen, propolis, and bee milk.

The equipment both through the grant program, have supported him a lot for beekeeping and he is quite satisfied with the new equipment, which has supported him to facilitate the work and improve the quality of the products. The consultancy provided from the expert, were mainly on how he should protect his bee hives from diseases, how to nutrition them and some advice in promotion of the products.



ARTA HAZIRI-NUHIU

Arta Haziri-Nuhiu comes from Gjilan. She applied at Help for equipment for Sound recording and music publishing activities. She now has improved the financial situation by working in her studio and has all the equipment she needs for her activity called "Mollëkuqet"

YLL BOSHJAKU

He comes from Peja. Help supported him with technology equipment and working tools. He plans to expand the business and employ one more person. Company works with installations, repair and maintenance of security services such as alarms, security cameras, interphones.



GENTA ÇARKAXHIJA

Genta comes from Peja. She offers Math course for High School Students. She has received information technology equipment necessary for her class. She plans to diversify the services that she offers in order to have more customers.



VALBONA SEJDIU

47

Valbona comes from Prishtina. She is a mother of two children. From Help Kosovo she was supported with cleaning equipment. The company's name "Xixë" was named from the word in Albanian which in English means sparkle or glint. Her focus activities are cleaning services basically in family household, flat/houses.

We have consistently tried to make our cleaning activity ecologically, but with high disinfectant effects. The motto of the company is "Why to buy them new when you can make them new".



BILJANA DENIĆ

Biljana is a farmer from Novëbërd. Her family mostly works and generates income from agriculture activities, they sell their products in the market of municipality. Agriculture is their family tradition all the members of the family are engaged in this activity.



"CENTER FOR INDEPENDENT LIFE" IN PEJA

Help Kosovo has supported "Center for Independent Life" which is an Organization that works on protecting the right of people with disability and also trains this category of society to live independently. In this Center people with disabilities are engaged in different activities such as reading, learning, singing, dancing, drawing, playing, daily life activities etc. Help Kosovo supported this Center with gastronomy equipment.

Their future plans are to open a mini bar where they can serve their products to the client which will help them generate income for their needs.

50

JEHONA SHALA

She owns a small business in Vushtrri, called "KS Foods", they produce puff pastry dough also they have their own packaging. The product can be found in big markets in Prishtina Mitrovica and Obiliq, Millosheve, Drenas. She plans to produce two new products with KS Foods Brand.



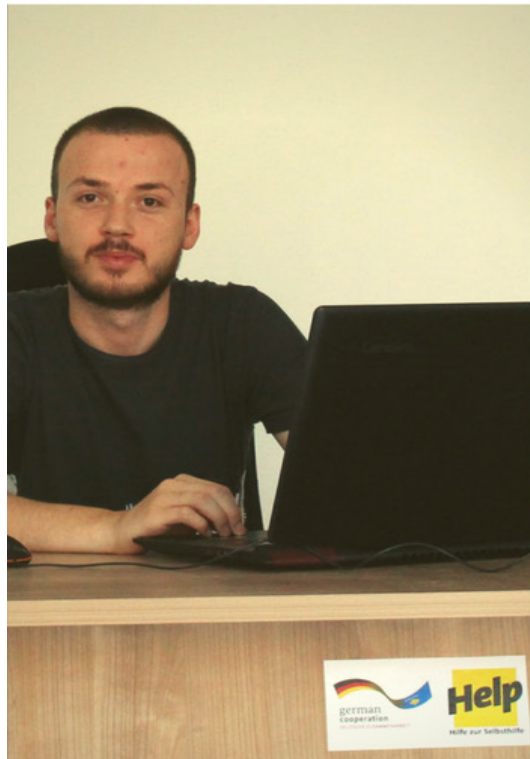
SHEND XHEMAJLI

Shendi comes from Prishtina. He is the founder of "Skwer studio". He mentioned that: "Help Kosovo is the main initiator for our success, and if we wouldn't have the opportunity it would be much harder for us to realize our project". They plan to engage more youngsters in the company.



NERMIN KASTRATI

He is a shoemaker from Peja who produces handmade shoes of good quality as well special shoes for people with disabilities. His business was on hold since he didn't have appropriate machines. Today with the new sophisticated equipment he can make good quality shoes for the clients.



RAMË RADI

53

He lives in Trebovic Village in Municipality of Peja. The client works in insulation, facade and plastering.

With the received equipment the client was self-employed and has engaged members of the family in this activity. He increased the capacity of work, he can be engaged in different constructions in Municipality of Peja.

When Help fieldworkers visited him, they were living in bad conditions in an old small house with more than ten members, they are roma community.

Now the family generates more income from the activity with the received equipment which helped in easing the work and increased the monthly income of the family.



“The general objective of the project is to contribute in sustainable development in the certain fields with special focus on economic development. “

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Program Coordinator

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